

Germany: German /French / Portuguese and Arabic Client Desk Producer - Ruptly TV



Ruptly TV, a 24/7 video news agency based in central Berlin, is looking to hire a dedicated Client Desk Producers to its team. The producer will be tasked with liaising and pursuing leads of the main news networks and identifying opportunities to gain new business to Ruptly's video news service.

Duties and responsibilities

- Identify top tier clients – major news networks, programs and websites to target for Ruptly subscriptions and services in assigned territories
- Create a working Excel list by region with all pertinent contact information logging all updates daily
- Promotion of Ruptly content, including setting up business meetings
- Create daily email alerts and relevant standardized notifications for territory
- Liaise with Head of Client Desk, Senior Editor and Director of Business Development for current client/prospect details and introductions
- Maintain a good knowledge of Ruptly content/output at all times

Maintain constant phone contact, visits newsrooms and attend appropriate industry events to build relationships with news-gathers to:

- Determine what Ruptly content is appreciated and used
- Identify new direction for Ruptly content development based on client input
- Detect and propose Ruptly services based on a deep understanding of client/prospect's programming needs and issues

Experience

- Mandatory: Good command of German ,Arab, French or/and Portuguese written and spoken Language ability
- Desire to travel to meet prospective clients with Senior staff within allocated territory
- Desirable: Exposure to news environment and/or media production
- Desirable: Sales experience/relationship management

Contract Options

Full time and performance based contractor options available

Condition

Applicants must hold an EU work permit and German residence permit

Application

Qualified applicants, please send your CV and covering letter to irodionov@ruptly.tv / cd@ruptly.tv