

18th REFORM Group Meeting

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Shabnam Mirsaeedi-Gloßner, MPhil, MPA
Berlin Centre for Caspian Region Studies
Freie Universität Berlin
mirsaeedi@zedat.fu-berlin.de
www.fu-berlin.de/bccare



- The international sanctions: context and targets
- Crude oil exports
- Natural gas exports
- Electricity exports
- "A drop of water always finds its way": the impact of sanctions on Iranian energy exports



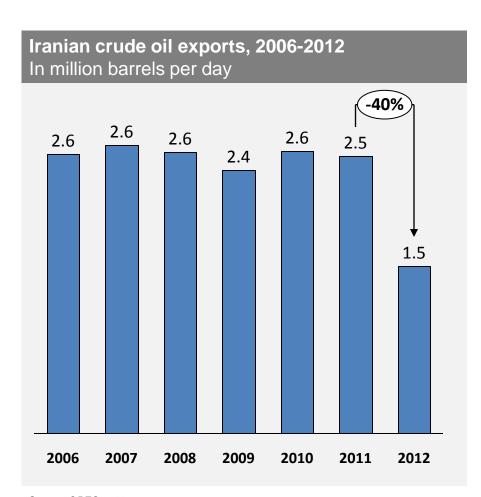
- The first set of recent **crude oil related sanctions** from the United States were imposed on December 31 2011 and the European Union adopted a similar embargo in January 2012, which took effect in July 1 2012
- The U.S. sanctions also determined punitive measures against all those countries which do not "significantly reduce" their crude oil imports from Iran
- The newest set of **U.S. waivers was passed in June 2013** for China, India and South Korea, Malaysia, Singapore, South Africa, Sri Lanka, Turkey and Taiwan. Waivers for Japan and 10 European countries were approved earlier in 2013
- Newest data indicates two things: a) stabilization of crude oil exports and b)
 efforts of energy export diversification in the last few years
- Question: Have the sanctions had the desired impact on Iranian energy exports?

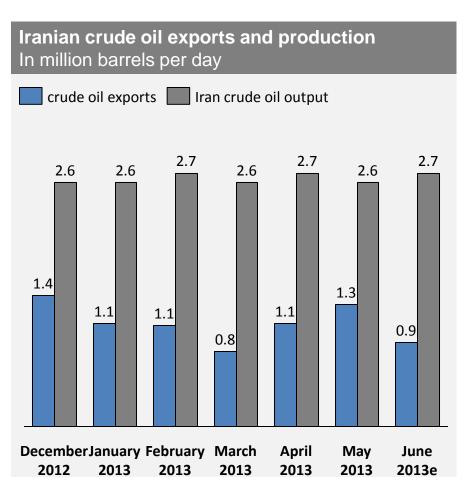


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The Iranian Budget of 2013/2014 projects a 40% decline in oil revenues – recent data indicates some level of stabilization







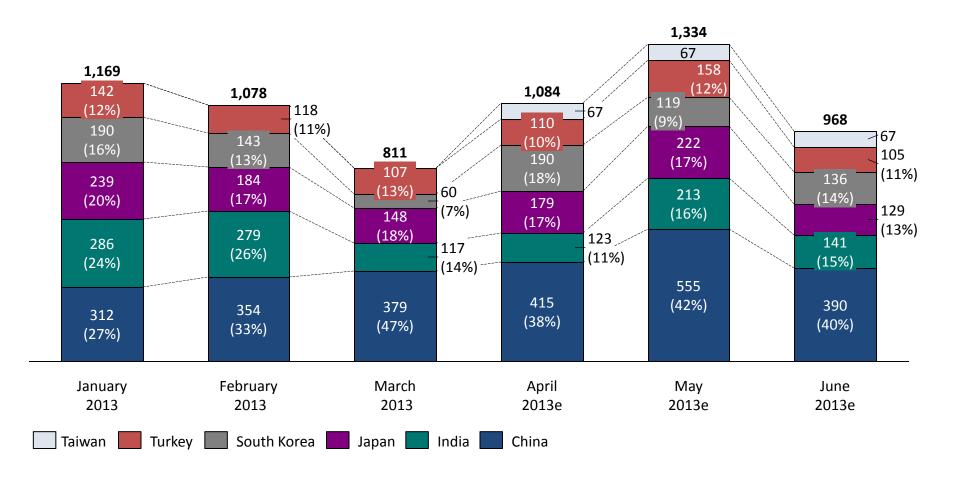
Source: OPEC 2012, U.S. Energy Information Administration 2013; Reuters, Oil and Gas; Arab News; OPEC 2013



Largest importer remains China, followed by India, Japan, South Korea and Turkey – shares have stabilized in recent months



Iranian crude oil exports, 2013 by month and importing country In thousand barrels per day



Source: Reuters; ArabNews; Press TV



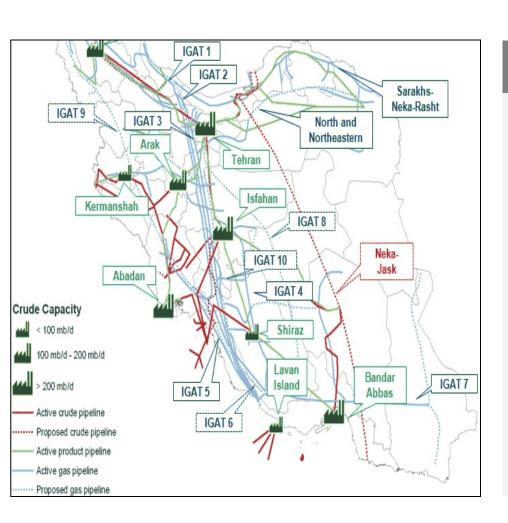


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Current natural gas export infrastructure is limited, however, plans Freie Universität have been set to triple export volumes by 2016 through three routes



Iranian natural gas infrastructure



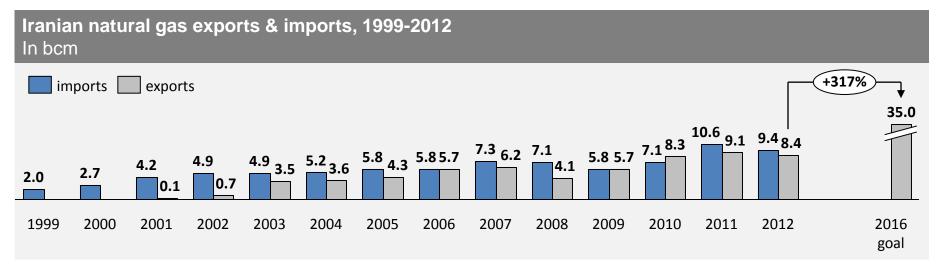
Iranian export pipeline infrastructure

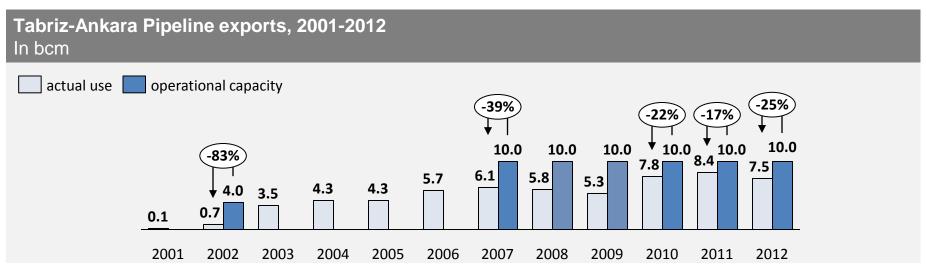
- Three existing export pipeline:
 - Iran-Turkey: reached an estimated 7.5 bcm in 2012
 - Iran-Armenia: capacity of 2.3 bcm annually;
 but in reality closer to 1.1 bcm annually
 - Iran-Nakhchivan: 0.25 bcm annually
- Planned export routes to increase natural gas exports to 35 bcm annually by 2016:
 - Iran-Iraq-Syria: capacity to Iraq of 9.13 bcm and expand to 10.95 bcm annually including Syria (operational to Iraq by the end of 2013/beginning of 2014)
 - Iran-Pakistan: capacity of 9.13 bcm annually (operational by mid-2014)
 - Iran-Turkey-Europe: 3 bcm annually (2 bcm to Turkey, 1 bcm towards Europe)



In 2012 Iran still imported more natural gas than its exports – 90% of Iranian natural gas exports are destined to Turkey





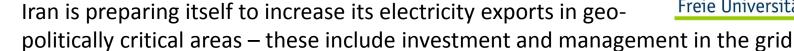


Source: OPEC 2012, BP Statistical Review 2013; Eurasia Review; Global Business;



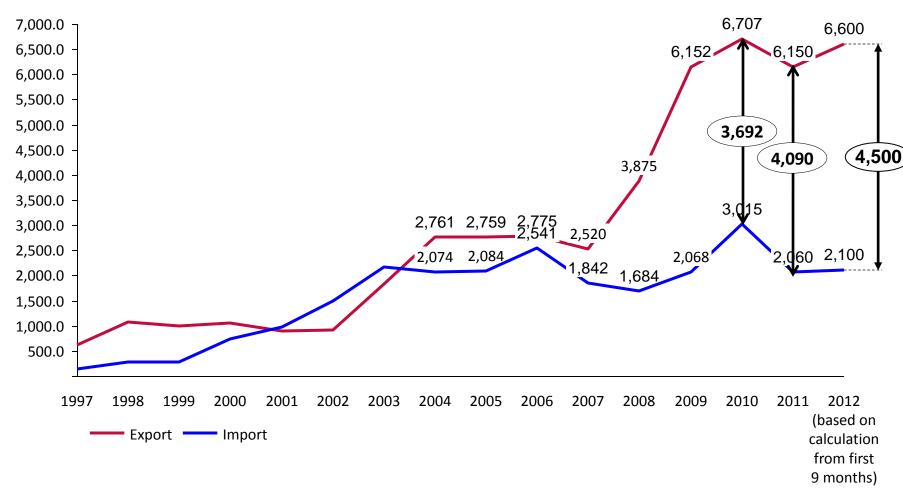
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Iran's strategic electricity export choice In GWh



Source: Mirsaeedi-Glossner (Science & Diplomacy, 2013); Iranian Energy Balance Sheet, 2012; Press TV



Four areas have been of particular interest in its electricity export Strategy – all areas of geopolitical interest to the United States



Turkey

- April 2012: Turkey imported 190 MW per hour from Iran
- July 2013: Turkey imported 400 MW per hour from Iran
- Future plans: 1,200 MW per hour from Iran; joint power plant constructions

Afghanistan-Tajikistan

- January 2012 -2013:
 - 10 MW to 24 MW for Nimroz; 90 MW to 140 MW for Herat; 50 MW to 100 MW in Farah Province per hour
- Plans for a joint power line from Iran through Afghanistan and Tajikistan

Pakistan

- Purchases 3 million USD worth of electricity a month currently, pays electricity debts with wheat exports to Iran
- First phase of project 1,000 MW annually, second phase 10,000 MW

Iraq-Syria-Lebanon

- Wasit province (Iraq): up to 1,300 MW annually from Iran; compared to 450 MW in mid-2011
- Iran has sold 40 USD worth of equipment for electricity transfer stations and high voltage transformers; contracts are being negotiation for the purchase of electricity from Iran
- Since April 2012 Lebanon has purchased electricity from Iran; first consignment of 25 MW to be increased to 100 MW per year

Persian Gulf states

■ A 3.8 million USD agreement to develop a power plant with natural gas from the Forouz B gas field in the Gulf that will generate electricity to the UAE, Oman, Qatar (approximately 3 GW)





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the impact of sanctions on Iranian energy exports

- Sanctions have the greatest impact in the initial phase, then adjustments in dependencies can mitigate the impact
- Iran cannot replace its crude oil sales losses with natural gas and electricity exports, but its is building itself as an indispensable regional player
- Iran's energy export diversification increases the complexities and minimized leverage that the U.S. has to face if it wants to isolate Iran
- While the winner of this policy game has not been announced yet, every day that passes increases the odds for Iran



Thank you very much for your attention!

Shabnam Mirsaeedi-Gloßner, Mphil, MPA
Research Fellow

Berlin Centre for Caspian Region Studies (BC CARE)
Freie Universität Berlin
Ihnestr. 22
D-14195 Berlin

Office: +49 (0)30 838 553 81

Fax: +49 (0)30 838 566 85

Mobile: +49 (0)172 167 2044

E-Mail: mirsaeedi@zedat.fu-berlin.de Internet: www.fu-berlin.de/bccare