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Iran and the future of European Gas Supply – the European Perspective

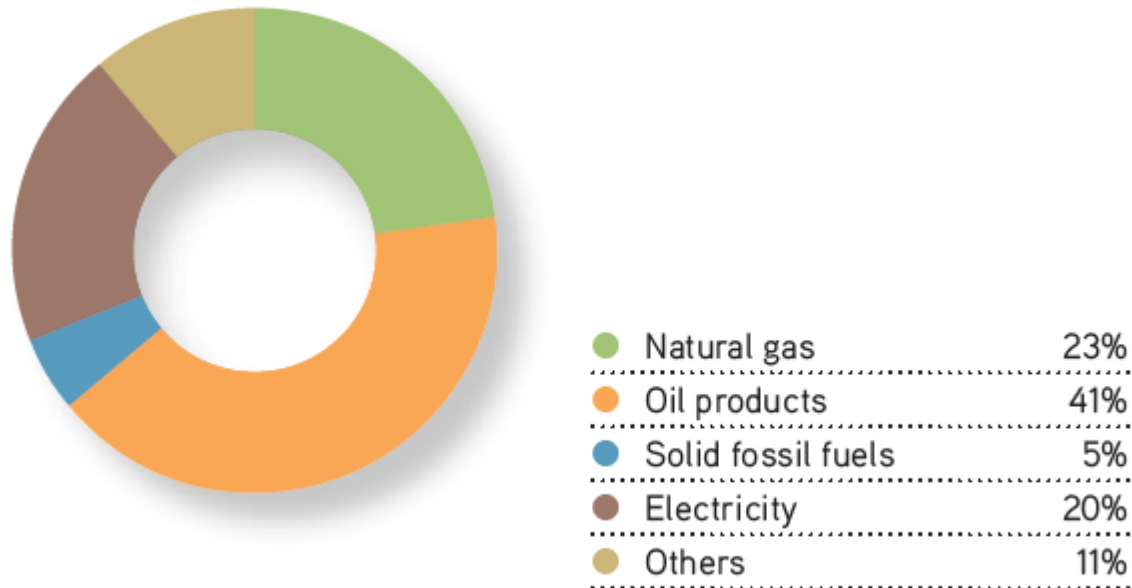
BC CARE Energy Policy Round Table
Salzburg, August 31, 2013

Executive Summary

- The EU-27 is a **net natural gas importer**: to meet its growing consumption and low production rate.
- The largest share of natural gas is currently provided by **Russia**. A dependency of over 30% is currently experienced within the EU-28. A greater need for supply diversification has been recognized in the European Union.
- Additionally Gazprom has decreased its production volumes in recent years and seeks to negotiate long-term contracts as opposed to cheaper spot-market prices.
- Deemed as the country with the worldwide largest natural gas reserves worldwide, Iran could provide interesting opportunities for **the EU's desire to diversify its energy supply** by country of origin in natural gas.
- Foreign investments in the Iranian natural gas sector can only occur through the **buy-back contractual model**, a challenge for European energy companies
- Sanctions have made natural gas trade with Iran more difficult – **but not impossible**.

Final Energy Consumption EU-27 2010

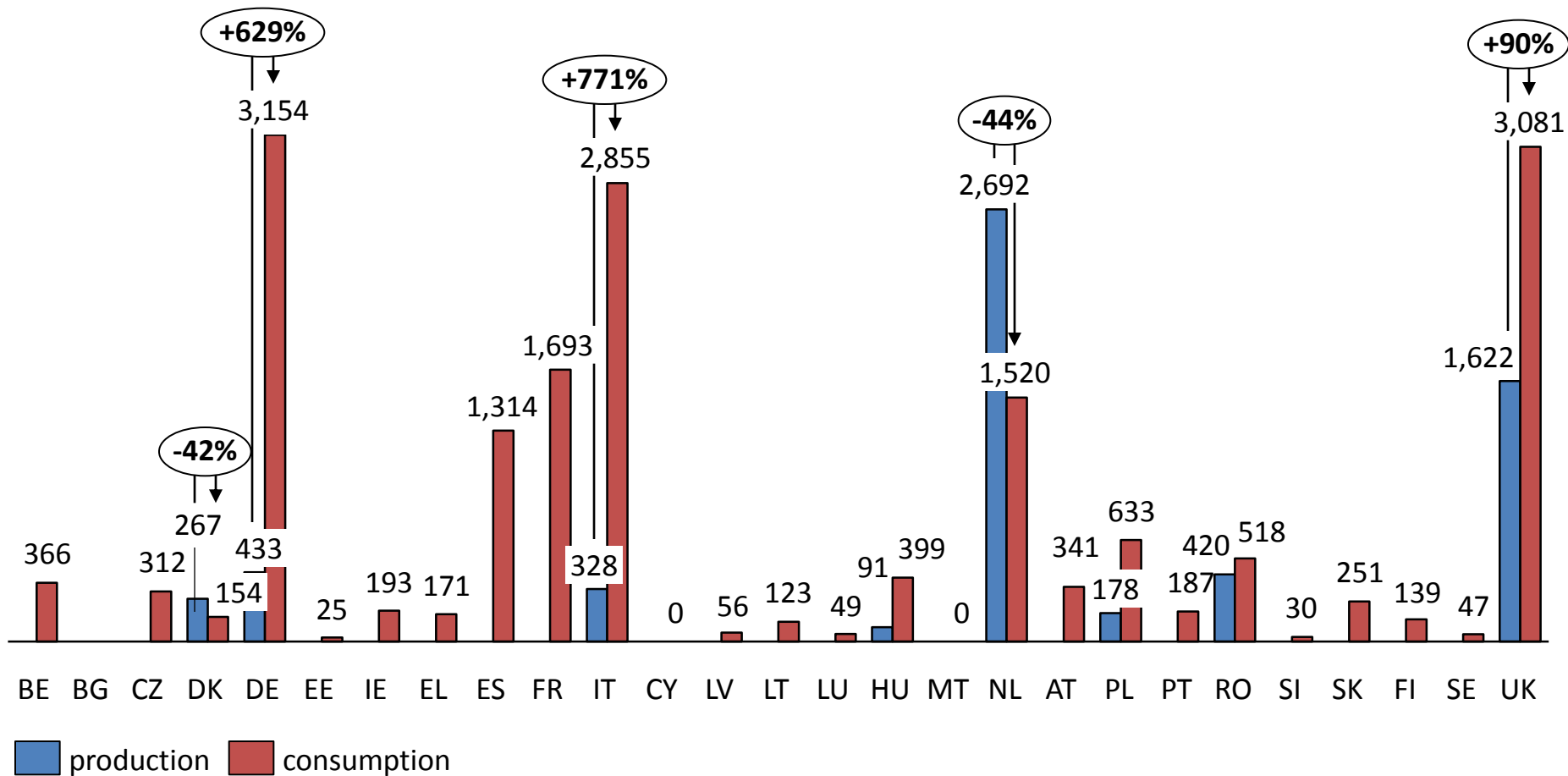
➤ FINAL ENERGY CONSUMPTION BY FUEL (EU), 2010



Source: Eurogas 2012

Largest natural gas consumers are Germany, the UK and Italy – the Netherlands and Denmark are the only net exporter

Gross inland consumption of natural gas in thousand terajoules (GCV) in the EU
In 2012

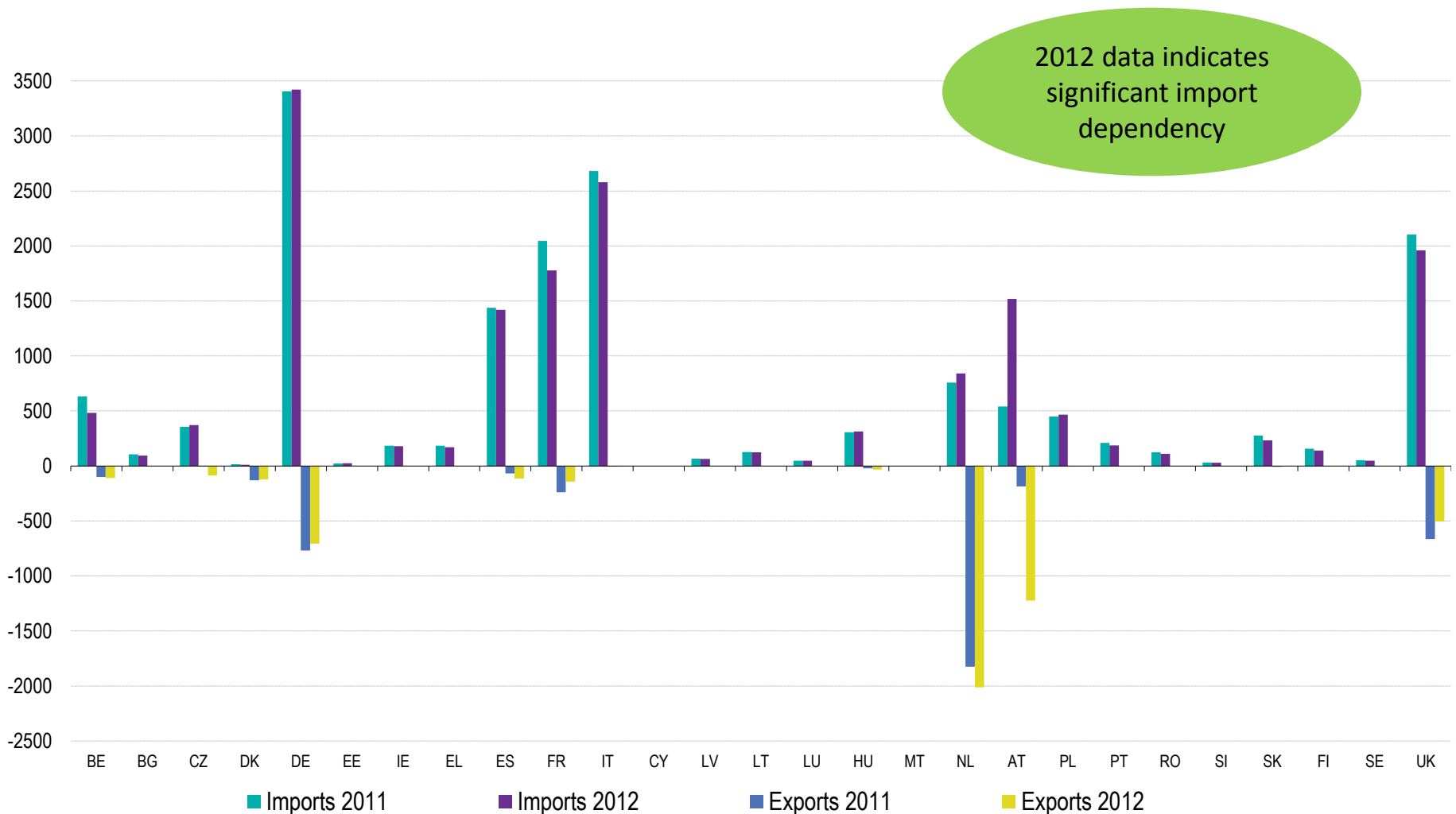


Source: Eurostat



EU-27 is a net natural gas importer

Total imports and exports of natural gas by country in the EU-27

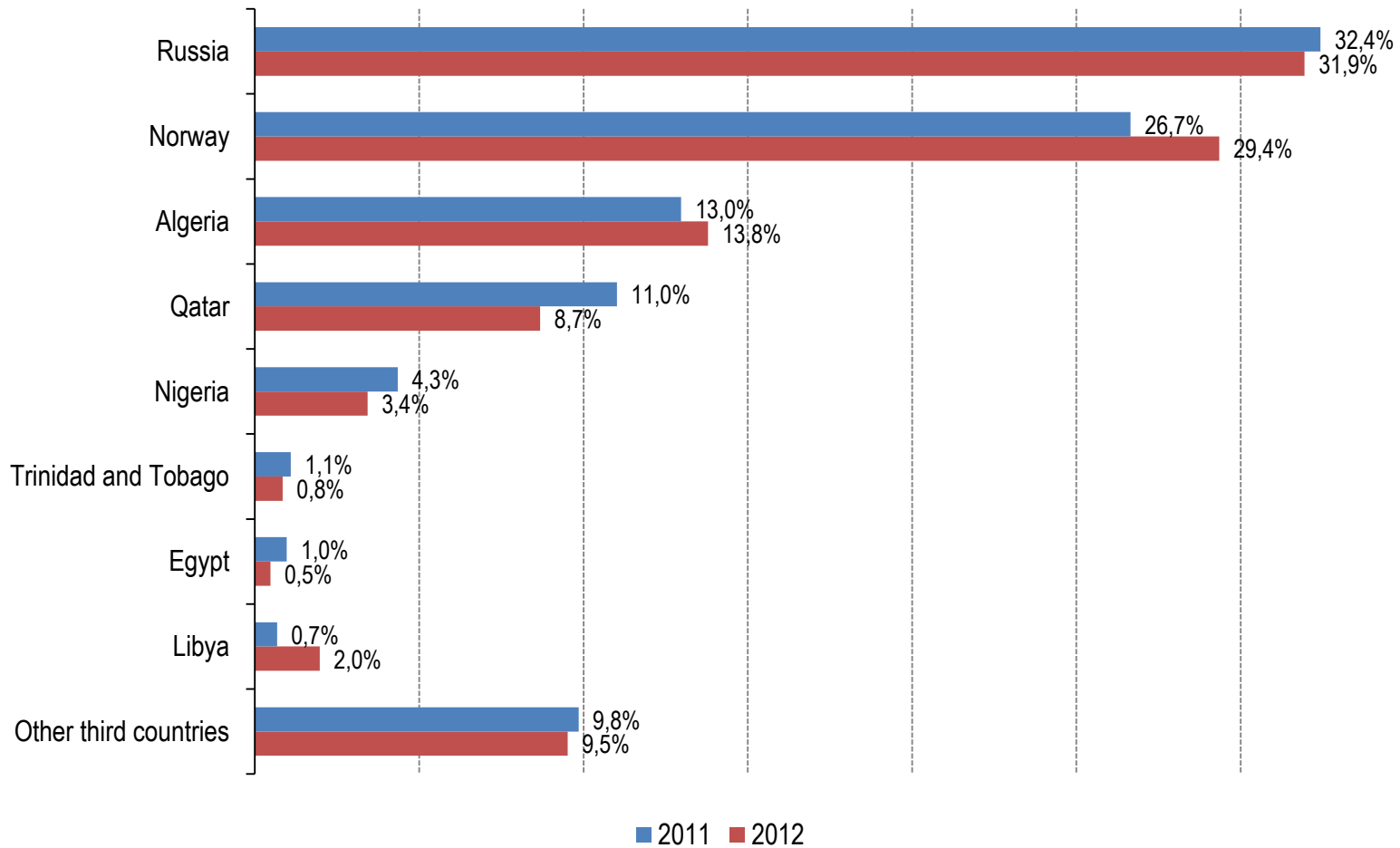


Source: Eurostat

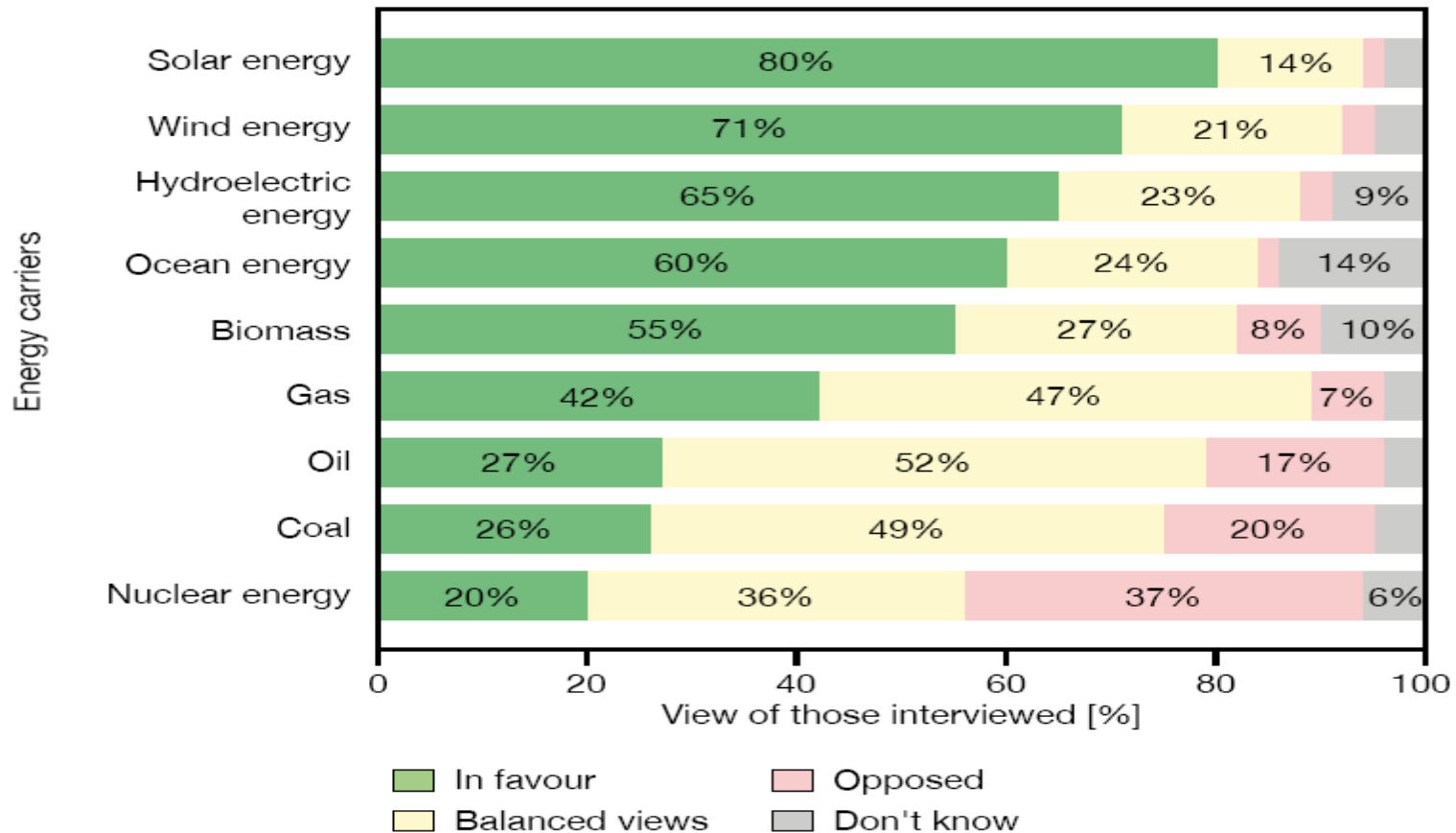


EU-27 import dependency for natural gas remains dominant

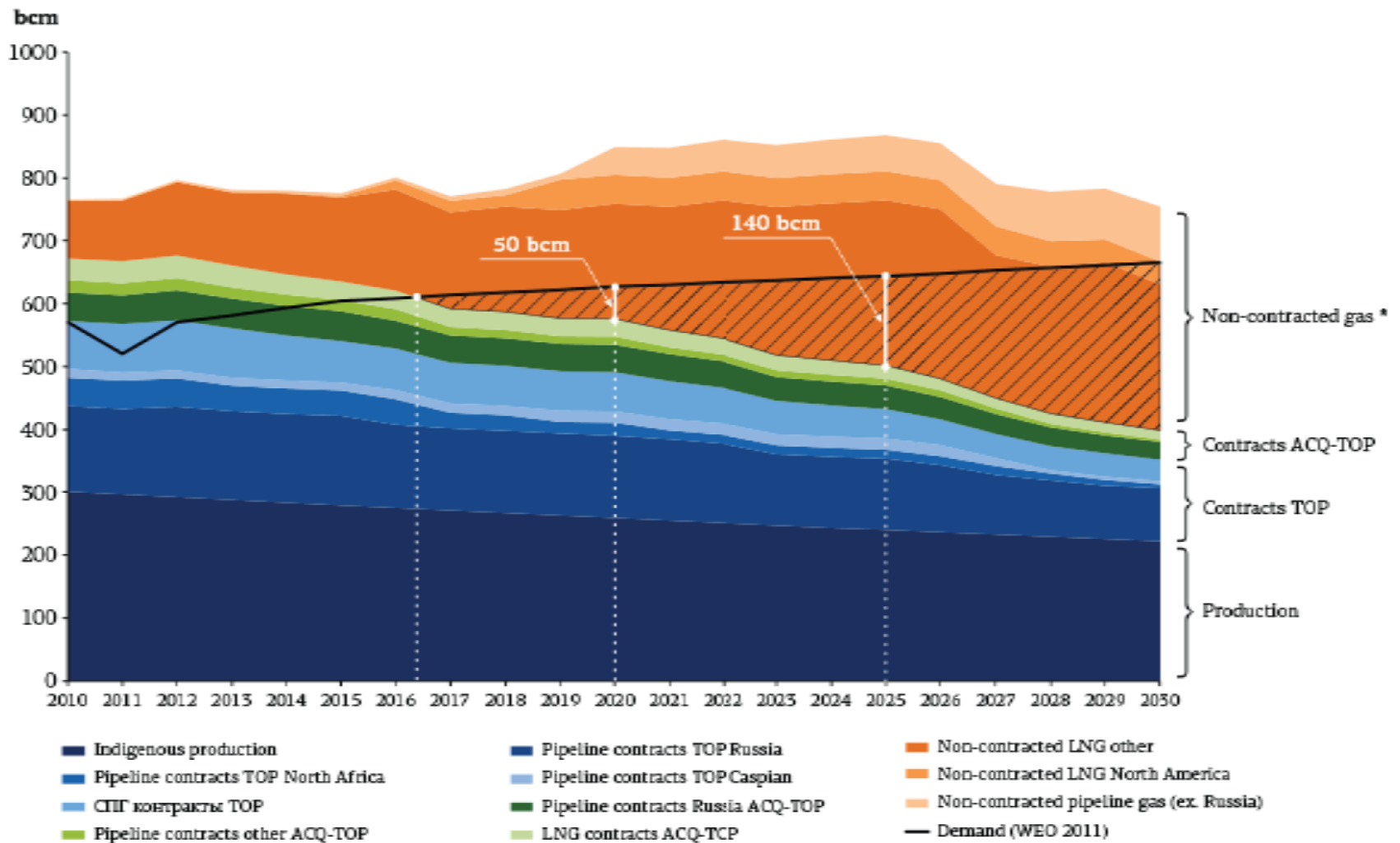
Main origin of natural gas imports



Energy acceptance in EU-25 (Eurobarometer)



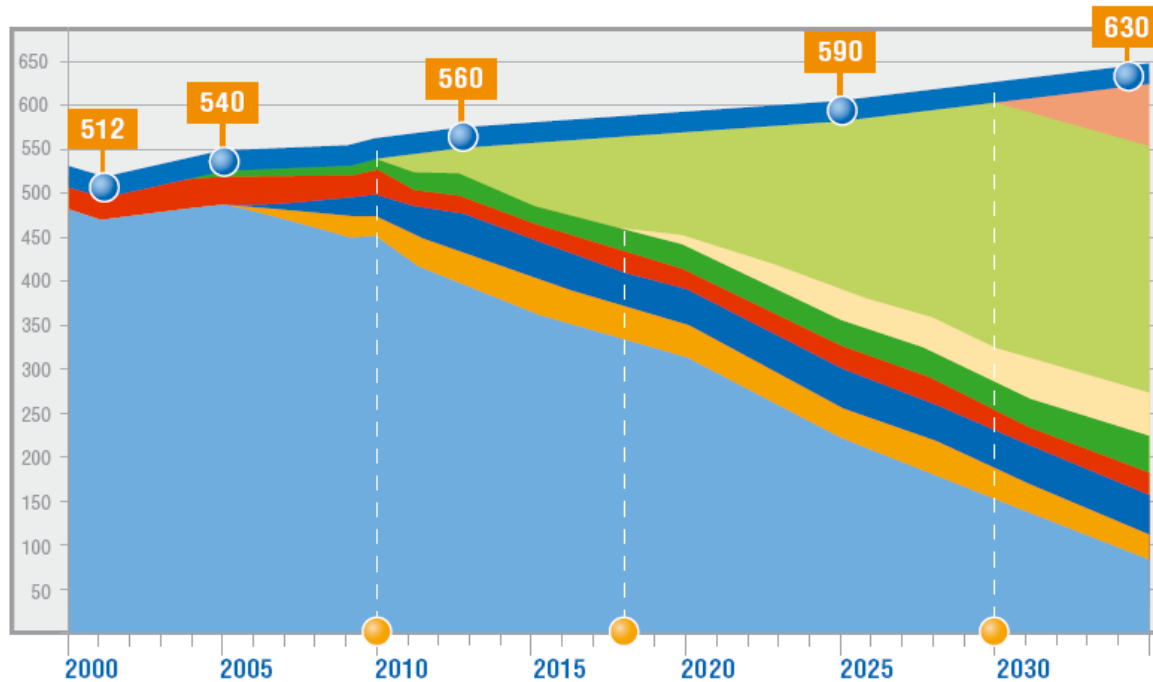
Gas Market Europe → competition



* with supply cost below \$9/MBtu



Gazprom production projections – 487 bcm in 2012 – New alternatives may be necessary as increases remain low!



- Gazprom production in 2012 amounted to 487 bcm

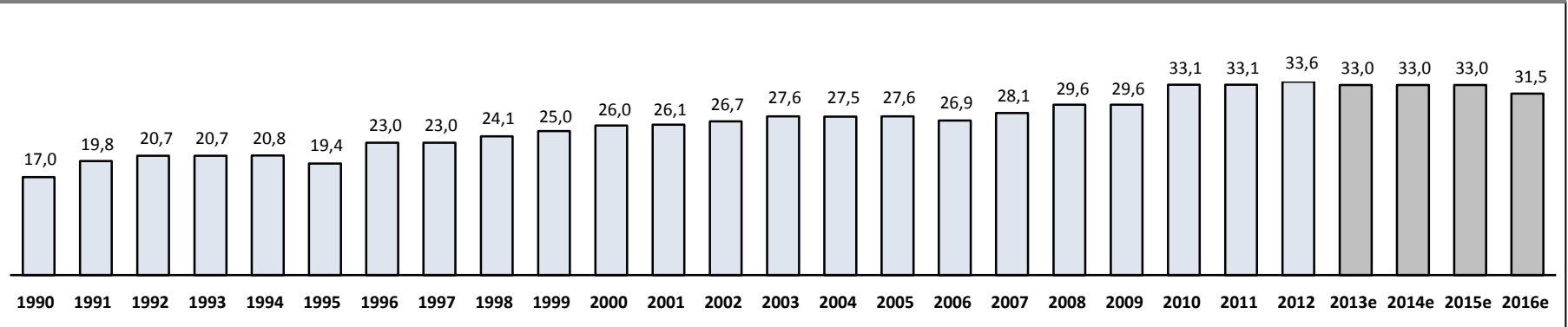
- – Fields in operation Nadym-Pur-Taz region (NPTR)
- – New sites of fields in operation
- – New fields in NPTR
- – Other regions
- – Production with equity participation
- – Ob and Taz Bay region
- – Yamal Peninsula (land)
- – Yamal Peninsula (offshore)



Since 2005 gas production in Iran has increased on average annually by 7% – there are 33.6 tcm proven gas reserves

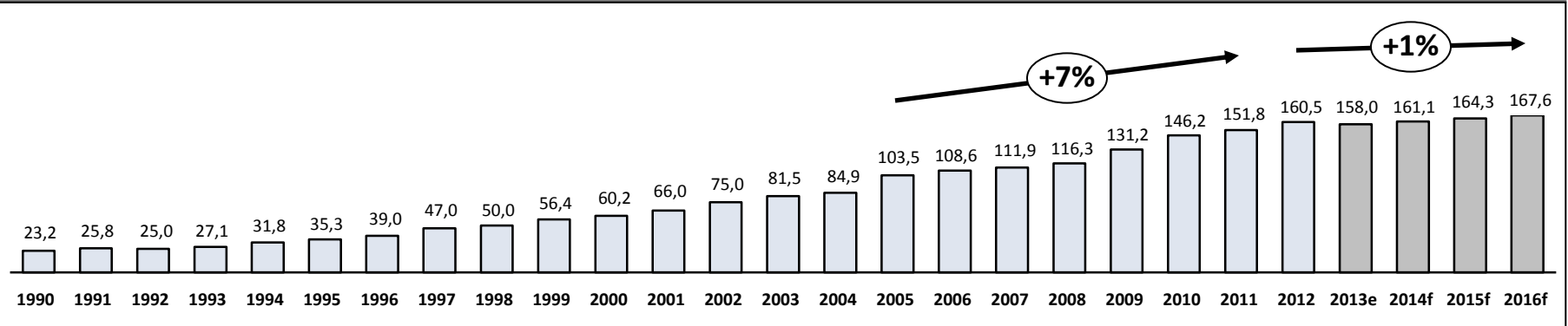
Proven national gas reserves in Iran¹

In tcm



Natural gas production in Iran¹

In bcm



Source: British Petroleum 2013
1. 2012-2015 Daten von Business Monitor

What are options to bring natural gas to Europe from Iran or the region?



Current and potential natural gas trade from Turkmenistan to Iran – to potentially Europe

Pipelines:

Korpedzhe-Kurt Kui Pipeline

Operational since: 1997

Capacity: 8 bcm/year

Dauletabad-Sarakhs-Khanigaran Pipeline

Operational since: 2010

Capacity: 12 bcm/year

Capacities and contracted volumes to Iran (in bcm/year):

	2006	2007	2008	2009	2010	2011	2012	2013
Pipeline capacity	8	8	8	8	14	20	20	20
Contracted volumes	8	8	8	8	14	14	14	14
Unbound capacity	0	0	0	0	0	6	6	6
Exports (IEA)	6,3	6,2	7,1	5,8	8,6	13,4		
Exports (OIES ¹)	6,3	6,2	7,1	7	8	8	8	8
Exports (BP)	5,8	6,1	6,5	5,8	6,5	10,2	9,0	
Free capacity	1,7-2,2	1,8-1,9	0,9-1,5	1-1,2	5,4-7,5	6,6-12	11-12	12

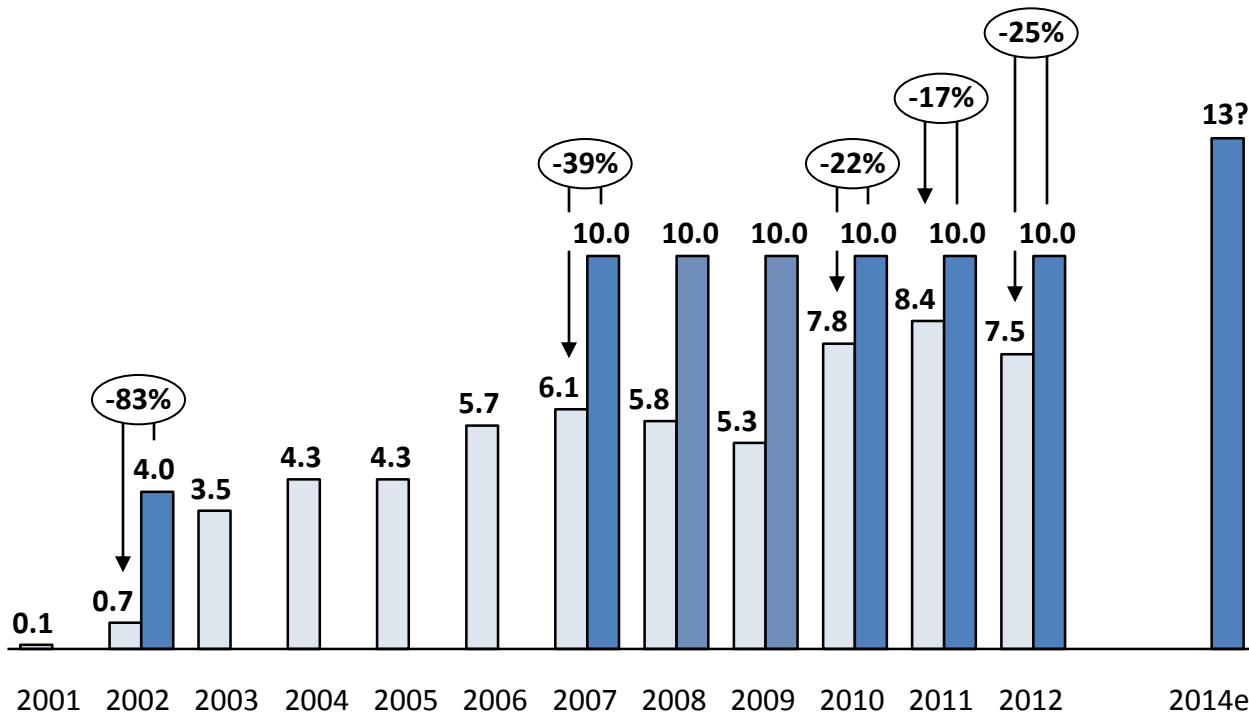
¹ Forecasts for 2013

Source: IEA, OIES, BP, Cedigaz

Currently, 90% of Iranian natural gas exports are destined for Turkey – energy transit to Europe?

Tabriz-Ankara Pipeline exports, 2001-2012

In bcm



Negotiations for an additional 3 bcm to Turkey:

- 2 bcm for domestic consumption and 1 bcm for European consumption

 actual use  operational capacity

Source: OPEC 2012, BP Statistical Review 2013; Eurasia Review; Global Business;

Concluding remarks and open questions

- Europe seeks an alternative natural gas supplier to Russia that can offer:
 - a) **extensive volumes and**
 - b) **financially attractive natural gas supply**

- Some issues that – apart to sanctions – hinder European investments in Iran’s natural gas sector, including the limited **investment options are limited to buy-back models**

- Free capacities towards Europe?

- Which route options are available?

- Spot-market vs. guaranteed pricing?

Thank you for your attention!

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